ANNUAL SYNAR REPORT

42 U.S.C. 300x-26

OMB № 0930-0222

North Carolina

FFY 2006 2005 Synar Survey

Submitted By: NC Department of Health and Human Services

Division of Mental Health, Developmental Disabilities and

Substance Abuse Services

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U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES Substance Abuse and Mental Health Services Administration Center for Substance Abuse Prevention www.samhsa.gov

Date: <u>03/24/06</u>

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INTRODUCTION

The Annual Synar Report (ASR) format provides the means for States to comply with the reporting provisions of the Public Health Service Act (42 U.S.C. 300x-26) and the Tobacco Regulation for the SAPT Block Grant (45 C.F.R. 96.130 (e)).

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid OMB control number. The OMB control number for this project is 0930-0222 with an expiration date of 08/31/2007. Public reporting burden for the collection of information is estimated to average 15 hours for Section I and 3 hours for Section II, including the time for reviewing instructions, completing and reviewing the collection of information, searching existing data sources, and gathering and maintaining the data needed. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to SAMHSA Reports Clearance Officer; Paperwork Reduction Project (0930-0222); 1 Choke Cherry Road, Room 7-1044, Rockville, Maryland 20857

How the Synar report helps the Center for Substance Abuse Prevention

In accordance with the tobacco regulations, States are required to provide detailed information on progress made in enforcing youth tobacco access laws (FFY 2005 Compliance Progress) and future plans to ensure compliance with the Synar requirements to reduce youth tobacco access rates (FFY 2006 Intended Use Plan). These data are required by 42 U.S.C. 300x-26 and will be used by the Secretary to evaluate State compliance with the statute. Part of the mission of the Substance Abuse and Mental Health Services Administration's (SAMHSA) Center for Substance Abuse Prevention (CSAP) is to assist States¹ by supporting Synar activities and providing technical assistance helpful in determining the type of enforcement measures and control strategies that are most effective. This information is helpful to SAMHSA/CSAP in improving technical assistance resources and expertise on enforcement efforts and tobacco control program support activities, including State Synar Program support services, through an enhanced technical assistance program involving conferences and workshops, development of training materials and guidance documents, and on-site technical assistance consultation.

How the Synar report can help States

The information gathered for the Synar report can help States describe and analyze sub-State needs for program enhancements. These data can also be used to report to the State legislature and other State and local organizations on progress made to date in enforcing youth tobacco access laws when aggregated statistical data from State Synar reports can demonstrate to the Secretary the national progress in reducing youth tobacco access problems. This information will also provide Congress with a better understanding of State progress in implementing Synar, including State difficulties and successes in enforcing retailer compliance with youth tobacco access laws.

¹The term State is used to refer to all the States and territories required to comply with Synar as part of the Substance Abuse Prevention and Treatment Block Grant Program requirements (42 U.S.C. 300x-64 and 45 C.F.R. 96.121).

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Getting assistance in completing the Synar report

If you have questions about programmatic issues, you may call CSAP's Division of State and Community Assistance at 240-276-2570 and ask for your respective State Project Officer, or contact your State Project Officer directly by telephone or e-mail using the directory provided. If you have questions about fiscal or grants management issues, you may call the Grants Management Officer, Office of Program Services, Division of Grants Management, at 240-276-1404.

Where and when to submit the Annual Synar Report

The Annual Synar Report (ASR) must be received by SAMHSA no later than December 31, 2005. The ASR must be submitted in the **approved OMB report format**. Use of the approved format will avoid delays in the review and approval process. The chief executive officer (or an authorized designee) of the applicant organization must sign page 1 of the ASR certifying that the State has complied with all reporting requirements.

Submit one signed original of the report, one additional copy, and an electronic version on either CD-ROM or 3.5" diskette to the Grants Management Officer at the address below:

Grants Management Officer Office of Program Services, Division of Grants Management Substance Abuse and Mental Health Services Administration

Regular Mail: Overnight Mail:

1 Choke Cherry Road, Room 7-1091 Rockville, Maryland 20857

1 Choke Cherry Road, Room 7-1091 Rockville, Maryland 20850

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FFY 2006: FUNDING AGREEMENTS/CERTIFICATIONS

The following form must be signed by the Chief Executive Officer or an authorized designee and submitted with this application. Documentation authorizing a designee must be attached to the application.

PUBLIC HEALTH SERVICES ACT AND SYNAR AMMENDMENT

42 U.S.C. 300x-26 requires each State to submit an annual report of its progress in meeting the requirements of the Synar Amendment and its implementing regulation (45 C.F.R. 96.130) to the Secretary of the Department of Health and Human Services. By signing below, the chief executive officer (or an authorized designee) of the applicant organization certifies that the State has complied with these reporting requirements and the certifications as set forth below.

SYNAR SURVEY SAMPLING METHODOLOGY

The State certifies that the Synar survey sampling methodology on file with the Center for Substance Abuse Prevention and submitted with the Annual Synar Report for FFY 2006 is upto-date and approved by the Center for Substance Abuse Prevention.

SYNAR SURVEY INSPECTION PROTOCOL

The State certifies that the Synar Survey Inspection Protocol on file with the Center for Substance Abuse Prevention and submitted with the Annual Synar Report for FFY 2006 is upto-date and approved by the Center for Substance Abuse Prevention.

State:	North Carolina		
Name	of Chief Executive Officer or Designee: Carmer	Hooker Odom	
Signat	ure of CEO or Designee:		
	Secretary, NC Department of Health and		
Title:	Human Services	Date Signed:	10/21/05
	If signed by a designee, a copy of the desig	nation must be attacl	ned

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SECTION I: FFY 2005 (Compliance Progress)

YOUTH ACCESS LAWS, ACTIVITIES, AND ENFORCEMENT

42 U.S.C. 300x-26 requires the States to report information regarding the sale/distribution of tobacco products to individuals under age 18.

1.	access si	indicate any changes or additions to the State tobacco statute(s) relating to youth ince the last reporting year. Please attach a photocopy of the change(s) in the w(s) if any was made since the last reporting year. (See 42 U.S.C. 300x-26)
	a.	Has there been a change in the minimum sale age for tobacco products?
		☐ Yes ⊠ No
		If Yes, current minimum age:
	b.	Have there been any changes in State law that impact the State's protocol for conducting Synar inspections? \square Yes \boxtimes No
		If Yes, indicate change (check all that apply):
		☐ Changed to require that law enforcement conduct inspections of tobacco outlets ☐ Changed to make it illegal for youth to possess, purchase or receive tobacco
		Changed to require ID to purchase tobacco
		Other change(s) (please describe):
	c.	Have there been any changes in the law concerning vending machines?
		☐ Yes ⊠ No
		If Yes, indicate change (check all that apply):
		☐ Total ban enacted
		☐ Banned from location(s) accessible to youth
		Locking device or supervision required
		Other change(s) (please describe):
	d.	Have there been any changes in State law that impact the following?
		Licensing of tobacco vendors Penalties for sales to minors Yes No Yes No
2.		e how the Annual Synar Report (see 45 C.F.R. 96.130(e)) and the State Plan (see C. 300x-51) were made public within the State. (Check all that apply)
		Placed on file for public review
	\boxtimes	Posted on a State agency Website (Specify Website location:
		http://www.dhhs.state.nc.us/mhddsas/manuals/reports/synarffy06report.pdf) Notice published in a newspaper or newsletter

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		Public hearing
		Announced in a news release, a press conference, or discussed in a media interview
		Distributed for review as part of the SAPT Block Grant application process
		Distributed through the public library system
		Published in an annual register
		Other change(s) (please describe):
3.	Identify	the following agency or agencies. (See 42 U.S.C. 300x-26 and 45 C.F.R. 96.130)
	a.	The State agency(s) designated by the Governor for oversight of the Synar requirements:
		NC Dept. of Health and Human Services, Division of Mental Health,
		Developmental Disabilities and Substance Abuse Services
		Has this changed since last year's Annual Synar Report? \(\subseteq \textbf{Yes} \subseteq \textbf{No}
	b.	The State agency(s) responsible for conducting random, unannounced Synar inspections:
		NC Dept. of Health and Human Services, Division of Mental Health, Developmental Disabilities and Substance Abuse Services
		Has this changed since last year's Annual Synar Report? Yes No
	c.	The State agency(s) responsible for enforcing youth tobacco access law(s):
		NC Dept. of Crime Control and Public Safety, Division of Alcohol Law Enforcement
		Has this changed since last year's Annual Synar Report? Yes No
4.	Identify	the State agency(s) responsible for tobacco prevention control activities.
	NC Dep	t. of Health and Human Services, Division of Public Health – Tobacco Prevention
	and Con	trol Branch
	Ha	s the responsible agency changed since last year's Annual Synar Report?
		Yes No

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	Describe the coordination and collaboration that occur between the agency responsible for tobacco control and the agency responsible for oversight of the Synar requirements. The two agencies (check all that apply):
	Are the same
	Have a formal written memorandum of agreement
	Have an informal partnership
	Conduct joint planning activities
	Combine resources
	Have other collaborative arrangement(s) (please describe): Collaborate on
	training and technical assistance activities, conferences and workgroups.
' Dl	
	answer the following questions regarding the State's activities to enforce the ccess to tobacco law(s) in FFY 2005. (See 42 U.S.C. 300x-26 and 45 C.F.R. e))
youth a	ccess to tobacco law(s) in FFY 2005. (See 42 U.S.C. 300x-26 and 45 C.F.R.
youth a 96.130(ccess to tobacco law(s) in FFY 2005. (See 42 U.S.C. 300x-26 and 45 C.F.R. e)) Which one of the following describes the enforcement of youth access to
youth a 96.130(ccess to tobacco law(s) in FFY 2005. (See 42 U.S.C. 300x-26 and 45 C.F.R. Which one of the following describes the enforcement of youth access to tobacco laws carried out in your State? (Check one category only)
youth a 96.130(ccess to tobacco law(s) in FFY 2005. (See 42 U.S.C. 300x-26 and 45 C.F.R. Which one of the following describes the enforcement of youth access to tobacco laws carried out in your State? (Check one category only) Enforcement is conducted exclusively by local law enforcement agencies.

				If Ava	ilable
PENALTY	NOT APPLICABLE	NOT AVAILABLE	TOTAL	OWNERS	CLERKS
Number of <u>citations issued</u>			1,796		
Number of <u>fines assessed</u>		\boxtimes			
Number of permits/licenses suspended	\boxtimes				
Number of permits/licenses revoked	\boxtimes				
Other (please describe): Number of	convictions is	n court	1,161		

unavailable or the item is not applicable.

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c.	What additional activities are conducted in your State to support enforcement
	and compliance with State tobacco access law(s)? (Check all that apply)

\boxtimes	Merchant	education	and/or	training
-------------	----------	-----------	--------	----------

- ☐ Incentives for merchants who are in compliance (e.g., Reward and Reminder)
- Community education regarding youth access laws
- Media use to publicize compliance inspection results
- Community mobilization to increase support for retailer compliance with youth access laws
- Other activities (*please list*): Geo-coding and mapping of compliance checks data to identify patterns of violations and areas to target for enforcement.

Briefly describe all checked activities:

Conduct an analysis of Alcohol Law Enforcement's (ALE) compliance checks data by geocoding the location of outlets visited by ALE and analyzing patterns of violations using selected census track demographics, including racial, income, education and housing variables. GIS (Geographic Information System) mapping and tables will be used to depict patterns of violations by region, major city and county. The analysis will be used to design a targeted campaign in selected communities around the state to increase compliance regarding tobacco sales to minors among retailers /clerks (subcontract with Kurt Ribisl of the UNC-CH School of Public Health and Lisa Isgett of the University of Michigan).

Ribisl and Isgett have completed geo-coding of 10,600 retail outlets in which Alcohol Law Enforcement has conducted compliance checks. They have also completed some analysis of the data to determine patterns of violations. The analysis and mappings are currently being used to develop and implement a campaign targeting retailers and to direct enforcement in high non-compliant areas of the state.

Design and conduct a campaign similar to West Virginia's "See Red?" to increase compliance with the youth access law among retailers and clerks in targeted areas and engage communities, including youth, in local events to educate and support retailers. The campaign will highlight the importance of checking IDs (NC's driver licenses have a red background/border to denote license holders under the age of 18). It will include print and paid media, print materials, local events and direct mail to retailers (proposed subcontract with CapStrat).

Initially, the campaign is being piloted in three ALE districts (1, 8, and 9) during this first wave of the campaign. Districts/communities were selected based on an analysis of ALE's compliance checks data conducted by Kurt Ribisl of the UNC School of Public Health. Counties were selected based on

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high violation rates in ALE districts matched with the location of HWTFC grantees, coalitions and groups who are already addressing access and other tobacco prevention issues in their local communities.

The retailer campaign is called "**RED FLAG**". The campaign highlights the importance of checking Ids. NC's driver licenses have three color codes (red, yellow, green). A license with a red background/ border denotes that the license holder is under the age of 18 and therefore should not be sold tobacco products. A yellow border around the license identifies that the license holder is 18-20 years of age. He or she can buy tobacco products, but not alcohol. A green border on the license means that the individual is over 21 years of age – old enough to buy tobacco and alcohol.

In December 2004, brief telephone interviews were conducted with approximately 50 retailers in different geographic regions of the state to 1) assess their knowledge of NC's driver's license color coding system, 2) gather specific information that will help the team determine the types of messages and materials that would be helpful to retailers and 3) identify themes that should be included in the campaign. Of the retailers who were interviewed, only 4% know about NC's color coded driver's license system and what each color means. The survey instrument was designed by Kurt Ribisl with input from the team.

Capstrat (funder's media vendor) developed and tested with retailers print collateral materials - brochures, posters, stickers, buttons to include in the campaign. The campaign launched on April 26, 2005 in the Edenton, Raleigh, Gastonia and Murphy, NC. These launches had participation from Alcohol Law Enforcement (who will announce the campaign), local retailers, Health and Wellness Trust Fund Commissioners, local grantees and TRU youth. The team is working with the UNC Tobacco Prevention and Evaluation Program to assess the effectiveness of the campaign.

□ Conduct community education and recognition activities (i.e. local events to present TEE awards to clerks) in partnership with local agencies to raise awareness of youth access issues among merchants, clerks, and the community at large. ALE agents will provide positive recognition as well as incentives for store clerks that do not sell tobacco products to minors during enforcement operations.

ALE agents have distributed 2,518 certificates Tobacco Enforcement Excellence (TEE) Awards to retail clerks that have refused the sale of tobacco products to minors during ALE compliance checks from SFY July 1, 2004 through June 30 2005.

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☐ Get earned or free media attention to enforcement activities including compliance checks and other community events in local newspapers, television or radio. This will be achieved primarily through press releases from ALE's Public Information Office.

ALE generated 66 earned media stories across the state to increase awareness of youth access related issues (data from SFY July 1, 2004 through June 30 2005).

Partner with community agencies to host retailer education and training events. ALE will inform all retailers who are issued a citation for violation of the State's Youth Access Law of the availability of the BARS (Be A Responsible Seller) Education Program. BARS training brochures will also be distributed to retailers.

For example, ALE Agent Web Corthell, District Tobacco Coordinator, Asheville, spoke at a meeting on December 14, 2004 of the Chronic Disease Committee and the Healthy Carolinians in Macon County about ALE's efforts in underage tobacco enforcement. Attendees included representatives from the Chamber of Commerce, the local hospital (Angel Medical Center), and people working under the tobacco settlement program. ALE was asked to attend to provide information on our enforcement activities as well as provide suggestions for ways their committees can assist in ALE's efforts in reducing underage access to tobacco products. The Committee will now begin sending letters to outlets that sold to underage persons on prior compliance checks to offer training coordinated with ALE and their partnerships. The Committee is also planning a forum with community leaders and business owners to discuss tobacco/alcohol sales to minors, access to over-the-counter intoxicants (Robitussin, Coricidin, etc.).

ALE conducted 526 Be A Responsible Seller/Server (BARS) programs statewide to retailers and their employees regarding requirements of the State's Youth Access Law and its penalties (data from SFY July 1, 2004 through June 30 2005).

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SYNAR SURVEY METHODS AND RESULTS

The following questions pertain to the survey methodology and results of the Synar survey used by the State to meet the requirements of the Synar Regulation in FFY 2005. (See 42 U.S.C. 300x-26 and 45 C.F.R. 96.130)

6.	Has	the	sampling methodology changed from the previous year?
			Yes No
	plana AP.	tior	et design unchanged but sample size increased from 800 to 937 as requested by
		me Me	e State is required to have an approved up-to-date description of the Synar sampling ethodology on file with CSAP. Please submit a copy of your Synar Survey Sampling ethodology (Appendix B). If the sampling methodology changed from the previous porting year, these changes must be reflected in the methodology submitted.
7.			Inswer the following questions regarding the State's annual random, unced inspections of tobacco outlets. (See 45 C.F.R. $96.130(d)(2)$)
		a.	Did the State use the optional Synar Survey Estimation System (SSES) to analyze the Synar survey data?
			⊠ Yes □ No
			If Yes, attach SSES summary tables 1, 2, 3 and 4 and go to Question 8.
			If No , continue to Question 7b.
		b.	Report the weighted and unweighted Retailer Violation Rate (RVR) estimates, and the standard error.
			Unweighted RVR
			Weighted RVR
			Standard error (s.e.) of the (weighted) RVR
			Fill in the blanks to calculate the $\underline{\text{right limit}}$ of the right-sided 95% confidence interval.
			RVR Estimate+ Plus(1.645 times)× times) Standard Error)= equalsRight Limit

c. Fill out Form 1 in Appendix A (Forms). (Required regardless of the sample

design)

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 the program code and output with description of all variable names.) e. If stratification was used, did any strata in the sample contain only one outlet or cluster this year? Yes No No stratification If Yes, explain how this situation was dealt with in variance estimation. f. Was a cluster sample design used? Yes No If No, go to Question 7g. 	d.	How were the (weighted) RVR estimate and its standard error obtained? (Check the one that applies)
the program code and output with description of all variable names.) e. If stratification was used, did any strata in the sample contain only one outlet or cluster this year? Yes No No stratification If Yes, explain how this situation was dealt with in variance estimation. f. Was a cluster sample design used? Yes No If No, go to Question 7g. If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? Yes No		☐ Form 2 (Optional) in Appendix A (Forms) (Attach completed Form 2)
or cluster this year? ☐ Yes ☐ No ☐ No stratification If Yes, explain how this situation was dealt with in variance estimation. f. Was a cluster sample design used? ☐ Yes ☐ No If No, go to Question 7g. If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? ☐ Yes ☐ No		Other (Please specify. Provide formulae and calculations or attach and explain the program code and output with description of all variable names.)
If Yes, explain how this situation was dealt with in variance estimation. f. Was a cluster sample design used? Yes No If No, go to Question 7g. If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? Yes No	e.	
f. Was a cluster sample design used? Yes No If No, go to Question 7g. If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? Yes No		☐ Yes ☐ No ☐ No stratification
 Yes □ No If No, go to Question 7g. If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? □ Yes □ No 		If Yes, explain how this situation was dealt with in variance estimation.
If No, go to Question 7g. If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? Yes \[\sum \colon \colon \colon \]	f.	Was a cluster sample design used?
If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question: Were any certainty primary sampling units selected this year? Yes No		☐ Yes ☐ No
<pre>question: Were any certainty primary sampling units selected this year? □ Yes □ No</pre>		If No, go to Question 7g.
☐ Yes ☐ No		If Yes, fill out and attach Form 3 in Appendix A (Forms), and answer the following question:
		Were any certainty primary sampling units selected this year?
If Yes, explain how the certainty clusters were dealt with in variance estimation.		☐ Yes ☐ No
		If Yes, explain how the certainty clusters were dealt with in variance estimation.

g. Report the following outlet sample sizes for the Synar survey.

	Sample Size
Effective sample size (sample size needed to meet the SAMHSA precision requirement assuming simple random sampling)	
Target sample size (the product of the effective sample size and the design effect)	
Original sample size (inflated sample size of the target sample to counter the sample attrition due to ineligibility and non-completion)	
Eligible sample size (number of outlets found to be eligible in the sample)	
Final sample size (number of eligible outlets in the sample for which an inspection was completed)	

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h. Fill out Form 4 in Appendix A (Forms).
id the State's Synar survey use a list frame?
⊠ Yes □ No
If Yes, answer the following questions about its coverage:
a. The calendar year of the latest frame coverage study: 2005
b. Percent coverage from the latest frame coverage study: 73% (Estimates ranged from 80 to 90 % in two prior checks.)
c. Was a new study conducted in this reporting period? ⊠Yes ☐ No
If Yes , please complete Appendix D (List Sampling Frame Coverage Study) and submit it with the Annual Synar Report.
d. The calendar year of the next coverage study planned: 2007
as the Synar survey inspection protocol changed from the previous year?
The State is required to have an approved up-to-date description of the Synar inspection protocol on file with CSAP. Please submit a copy of your Synar Survey Inspection Protocol (Appendix C). If the inspection protocol changed from the previous year, these changes must be reflected in the protocol submitted.
a. Provide the inspection period: From: 01/15/05 To: 06/12/05 MM/DD/YY
b. Provide the number of youth inspectors used in the current inspection year:

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SECTION II: FFY 2006 (Intended Use):

Public law 42 U.S.C. 300x-26 of the Public Health Service Act and 45 C.F.R. 96.130 (e) (4, 5) require that the States provide information on future plans to ensure compliance with the Synar requirements to reduce youth tobacco access.

Бу	Bynai requirements to reduce youth toodeeo decess.						
1.	In the upcoming year, does the State anticipate any changes in the:						
	Synar sampling methodology Yes No Synar inspection protocol Yes No						
	If changes are made in either the Synar sampling methodology or the Synar inspection protocol, the State is required to obtain approval from CSAP prior to implementation						

2. Please describe the State's plans to maintain and/or reduce the retailer violation rate for Synar inspections to be completed in FFY 2006. Include a brief description of plans for law enforcement efforts to enforce youth tobacco access laws, activities that support law enforcement efforts to enforce youth tobacco access laws, and any anticipated changes in youth tobacco access legislation or regulation in the State.

an updated Synar Survey Inspection Protocol (Appendix C), as appropriate.

of the change and file an updated Synar Survey Sampling Methodology (Appendix B) or

The objectives that will be accomplished over the next year are to:

- 1. Implement targeted enforcement in counties 1) where noncompliance is high, 2) that are high density, such as large urban or rural areas, and 3) suspend or decrease checks in counties that have been highly saturated and have buy rates less than 10%. A minimal baseline number of compliance checks will be conducted in all counties.
- 2. Maintain current database of retail outlets visited by Alcohol Law Enforcement Agents in order to expand analyses of data from compliance checks. Emphasis will be placed on investigations of patterns of non-compliance that may lead to enhanced enforcement strategies. The data will also be available to local grantees and agencies desiring to target merchant education activities to retail outlets in which clerks were cited by Alcohol Law Enforcement during compliance checks.
- 3. Increase media and recognition activities to raise public awareness of the youth access law, its penalties and enforcement operations among judges, district attorneys, retailers, law enforcement agencies, community agencies and local groups.
- 4. Continue to enhance as well as build new partnerships with local law enforcement, retailers, Area Mental Health /Public Health Programs, local coalitions, youth organizations and community groups to effectively address the youth access issue at the local level through training, community interventions and media activities.

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5. Maintain a youth access to tobacco products rate of 20% or less to comply with the federal Synar Amendment.

These objectives will be accomplished through the strategies and activities described below:

- Implement monthly prescriptions for the nine ALE districts, which will include an analysis of past compliance checks data, to select areas for targeted enforcement activities.
- Conduct at least 600 tobacco compliance checks per month, for a total of 7,200 checks annually throughout the grant cycle.
- Conduct an annual analysis of ALE's compliance checks data by geocoding the location
 of outlets visited by ALE and analyzing patterns of violations. GIS (Geographic
 Information System) mapping and tables will be updated to depict patterns of violations
 by region, major city and county.
- Implement a Phase 2 roll out of the Red Flag Campaign across the state in the next three ALE districts with high noncompliance rates. The campaign will continue to highlight the importance of checking Ids. NC's driver licenses have three color codes (red, yellow, green). The campaign will place a special emphasis on licenses with a red border because a red background/ border denotes that the license holder is under the age of 18 and therefore should not be sold tobacco products. Red Flag Grassroots training sessions will be held in each district to garner support and participation in the program from local tobacco prevention groups and coalitions.
- Conduct community education and recognition activities (i.e. local events to present TEE awards to clerks) in partnership with local agencies to raise awareness of youth access issues among merchants, clerks, and the community at large. ALE agents will provide positive recognition as well as incentives for store clerks that do not sell tobacco products to minors during enforcement operations. Also, include some paid media (ads) in local newspapers across the state to recognize TEE award recipients and the stores in which they work.
- Get earned or free media attention to enforcement activities including compliance checks and other community events in local newspapers, television or radio. This will be achieved primarily through press releases from ALE's Public Information Office.
- Partner with at least three community agencies to host retailer education and training events. ALE will inform all retailers who are issued a citation for violation of the State's Youth Access Law of the availability of the BARS (Be A Responsible Seller) Education Program. BARS training brochures will also be distributed to retailers.

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Promote collaboration among the Area Mental Health Programs/Local Management Entities and their contract agencies, local organizations, Health and Wellness Trust Fund Grantees and District Alcohol Law Enforcement agents to recruit and train youth ages 16-17 to participate in enforcement activities; distribute merchant education materials; develop local media stories on youth access issues; promote the availability of the BARS Program to local retail merchants; and coordinate local retailer trainings.

• Conduct an on-going evaluation of the Red Flag Campaign (i.e. retailer surveys) to help us to refine the program.

3.	Describe any challenges the State faces in complying with the Synar regulation. (Check all that apply)
	☐ Limited resources for law enforcement of youth access laws
	Limited resources for activities to support enforcement and compliance with youth tobacco access laws
	☐ Limitations in the State youth tobacco access laws
	☐ Limited public support for enforcement of youth tobacco access laws
	☐ Limitations on completeness/accuracy of list of tobacco outlets
	Limited expertise in survey methodology
	Laws/regulations limiting the use of minors in tobacco inspections
	□ Difficulties recruiting youth inspectors
	Geographic, demographic, and logistical considerations in conducting inspections
	Cultural factors (e.g., language barriers, young people purchasing for their elders)
	☐ Issues regarding sources of tobacco under tribal jurisdiction
	Other challenges (please list):
	No challenges (please explain):

Briefly describe all items checked above:

One of the challenges that the Division of MH/DD/SAS and the Department of Health and Human Services continue to face in implementing the Synar Program is maintaining funding for enforcement as well as activities to support enforcement. Since losing the FDA contract in March 2000 maintaining statewide enforcement effort has been challenging for the state. The Department of Health and Human Services worked diligently to identify stopgap state funding sources primarily through lapsed salary to prevent a lag in enforcement. The Division, working with the Tobacco Prevention and Control Branch, Alcohol Law Enforcement and other partners were successful in securing funding from the NC Health and Wellness Trust Fund, (dependent upon availability of funds and satisfactory progress), to support enforcement activities and other initiatives to prevent and reduce teen tobacco use.

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The NC Youth Access Law makes it illegal for youth under 18 years of age to purchase tobacco products, but does not prohibit them from possessing the product or from smoking. This does not seem reasonable, particularly to law enforcement agencies and is seen as a weakness in the law. There has been some interest in trying to get possession added to the legislation, but there are advocates who do not support this strategy. It is an issue that the state will continue to review as well as to monitor how this is handled in other states.

Because the state does not have licensure, it has been difficult identifying retail outlets that sell tobacco products. We do use a commercial business list to draw a sample of potential tobacco retail outlets, but it has limitations as well.

It is also becoming increasingly difficult to recruit minors to participate in the inspections. This is mostly due to other competing factors or obligations such as employment opportunities, sports, camps, etc. The State has looked at a number of options for recruitment and retention of youth.

There are an increasing number of ethnic vendors/retailers in the state which presents language and cultural barriers as far as interpretation of the law and its requirements. This increases the need for merchant education and other materials designed especially for use in communities where there isn't fluency in the English language. Currently the state makes signs available to retailers in both English and Spanish to post at the point of sale and is working on adapting the "Check That Photo ID" brochure to Spanish as well. Over the next year, we are planning to have some of the Red Flag collateral materials translated in to Spanish.

Date: <u>03/24/06</u>

APPENDIX A: SSES TABLES

TABLE 1 – Synar Survey Estimates and Sample Sizes

TABLE 2 – Synar Survey Results by Stratum and by OTC/VM

TABLE 3 – Synar Survey Sample Tally Summary

TABLE 4 – Synar Survey Inspection Results by Youth Inspector Characteristics

Date: <u>03/24/06</u>

SSES Table 1 (Synar Survey Estimates and Sample Sizes)

CSAP-SYNAR REPORT

State	NC
Federal Fiscal Year (FFY)	2006
Date	9/29/2005 9:46
Data	SSESdata05.xls
Analysis Option	Stratified Clustered with FPC

Estimates

Unweighted Retailer Violation Rate	15.2%	
Weighted Retailer Violation Rate	14.8%	
Standard Error	1.4%	
Is SAMHSA Precision Requirement met?	YES	
Right-sided 95% Confidence Interval	[0.0%, 17.2%]	
Two-sided 95% Confidence Interval	[12.0%, 17.6%]	
Design Effect	1.5	
Accuracy Rate (unweighted)	51.9%	
Accuracy Rate (weighted)	53.7%	
Completion Rate (unweighted)	97.7%	

Sample Size for Current Year

Effective Sample Size	422				
Target (Minimum) Sample Size	940				
Original Sample Size	1,849				
Eligible Sample Size	959				
Final Sample Size	937				
Overall Sampling Rate	12.8%				

Date: <u>03/24/06</u> STATE: NC FFY: 2006

SSES Table 2 (Synar Survey Results by Stratum and by OTC/VM)

Samp. Stratum	Var. Stratum	Outlet Frame Size	Estimated Outlet Population Size	Number of PSU Clusters Created	Number of PSU Clusters in Sample	Outlet Sample Size	Number of Eligible Outlets in Sample	Number of Sample Outlets Inspected	Number of Sample Outlets in Violation	Retailer Violation Rate(%)	Standard Error(%)
	All Outlets										
11	11	0	504	20	2	117	44	44	9	18.8%	
12	12	0	805	8	2	186	94	92	19	20.9%	
13	13	0	544	4	2	190	92	89	15	16.6%	
14	14	0	423	54	6	111	47	46	4	8.5%	
21	21	0	959	22	2	132	71	71	10	10.8%	
22	22	0	691	7	2	142	75	74	5	6.6%	
31	31	0	1,197	13	2	183	124	119	20	17.7%	
32	32	0	1,013	3	2	245	143	139	16	11.8%	
41	41	0	578	11	2	108	61	61	10	16.9%	
42	42	0	574	4	2	263	133	127	23	19.5%	
43	43	0	392	47	9	172	75	75	11	14.7%	
Total		0	7,680	193	33	1,849	959	937	142	14.8%	1.4%
			·	Ove	r the Co	unter Ou	tlets			•	•
11	11	0	504	20	2	44	44	44	9	18.8%	
12	12	0	805	8	2	92	92	92	19	20.9%	
13	13	0	544	4	2	89	89	89	15	16.6%	
14	14	0	423	54	6	46	46	46	4	8.5%	
21	21	0	959	22	2	71	71	71	10	10.8%	
22	22	0	691	7	2	74	74	74	5	6.6%	
31	31	0	1,197	13	2	119	119	119	20	17.7%	
32	32	0	1,013	3	2	139	139	139	16	11.8%	
41	41	0	578	11	2	61	61	61	10	16.9%	
42	42	0	568	4	2	126	126	126	23	19.7%	
43	43	0	392	47	9	75	75	75	11	14.7%	
Total		0	7,674	193	33	936	936	936	142	14.8%	1.4%
			,			Machine			<u>I</u>		
11	11	0	0	20	2	0	0	0	0	0.0%	
12	12	0	0	8	2	0	0	0	0	0.0%	
13	13	0	0	4	2	0	0	0	0	0.0%	
14	14	0	0	54	6	0	0	0	0	0.0%	
21	21	0	0	22	2	0	0	0	0	0.0%	
22	22	0	0	7	2	0	0	0	0	0.0%	
31	31	0	0	13	2	0	0	0	0	0.0%	
32	32	0	0	3	2	0	0	0	0	0.0%	
41	41	0	0	11	2	0	0	0	0	0.0%	
42	42	0	6	4	2	1	1	1	0	0.0%	
43	43	0	0	47	9	0	0	0	0	0.0%	
Total		0	6	193	33	1	1	1	0	0.0%	0.0%

Note: There are some records with unknown outlet type. Therefore the overall counts may not equal the sum of OTC and VM counts.

Date: <u>03/24/06</u>

SSES Table 3 (Synar Survey Sample Tally Summary)

STATE: NC FFY: 2006

Disposition Code	Description	Count	Subtotal
EC	Eligible and inspection complete outlet	937	
Total (Eligible Completes)			937
N1	In operation but closed at time of visit	13	
N2	Unsafe to access	4	
N3	Presence of police	0	
N4	Youth inspector knows salesperson	0	
N5	Moved to new location but not inspected	0	
	Drive thru only/youth inspector has no drivers		
N6	license	0	
N7	Tobacco out of stock	0	
N8	Run out of time	5	
N9	Other noncompletion	0	
Total (Eligible			
Noncompletes)			22
l1	Out of Business	95	
12	Does not sell tobacco products	727	
13	Inaccessible by youth	0	
14	Private club or private residence	0	
15	Temporary closure	0	
16	Unlocatable	44	
17	Wholesale only/Carton sale only	0	
18	Vending machine broken	0	
19	Duplicate	24	
I10	Other ineligibility	0	
Total (Ineligibles)		_	890
Grand Total			1849

Date: <u>03/24/06</u>

SSES Table 4 (Synar Survey Inspection Results by Youth Inspector Characteristics)

STATE: NC FFY: 2006

Frequency Distribution

Gender	Age	Number of Inspectors	Attempted Buys	Successful Buys
Male	14	0	0	0
	15	0	0	0
	16	2	468	68
	17	0	0	0
	18	0	0	0
	Subtotal	2	468	68
Female	14	0	0	0
	15	0	0	0
	16	3	469	74
	17	0	0	0
	18	0	0	0
	Subtotal	3	469	74
Other		0	0	0
Grand Total		5	937	142

Buy Rate in Percent by Age and Gender

Age	Male	Female	Total
14	0.0%	0.0%	0.0%
15	0.0%	0.0%	0.0%
16	14.5%	15.8%	15.2%
17	0.0%	0.0%	0.0%
18	0.0%	0.0%	0.0%
Other			0.0%
Total	14.5%	15.8%	15.2%

Date: <u>03/24/06</u>

APPENDIX B

 STATE:
 NC

 FFY:
 FFY 2006

SYNAR SURVEY SAMPLING METHODOLOGY

4	TT71	4	e	1.	P	•	10
1.	what	type	of sam	nlıng	trame	ıs	used?
		-J F -	0- 000	8		_~	

List frame	(Go to Question 2)
☐ Area frame	(Go to Question 3)
□ List-assisted area frame	(Go to Question 2)

2. List all sources of the list frame. Indicate the type of source from the list below. Provide a brief description of the frame source. Explain how the lists are updated (method), including how new outlets are identified and added to the frame. In addition, explain how often the lists are updated (cycle). (After completing this question, go to Ouestion 4)

Use the corresponding number to indicate Type of Source in the table below:

1 - Statewide commercial business list
 2 - Local commercial business list
 3 - Statewide retail license/permit list
 5 - Statewide liquor license/permit list

3 – Statewide tobacco license/permit list 6 – Other

Name of Frame Source	Type of Source	Description	Updating Method and Cycle
Dun & Bradstreet	1	National Establishment listing on DVD	Ongoing update with new releases quarterly

3. If an area frame is used, describe how area sampling units are defined and formed.

Multi-stage design: A multi-stage design was used to facilitate the development of the sampling frame and to reduce field cost. Since no comprehensive listing of outlets is available, the sampling frame was developed from Dun & Bradstreet's business list. Two stages were used in the design. The sampling and data collection methods are basically unchanged from the previous survey except for the increased sample size from 800 to 937.

Stage 1: In this stage, the State's 100 counties singly or in pairs comprised the primary sampling units (PSUs); minimum PSU size is 30 potential outlets. This combination resulted in a total of 94 PSUs. These PSUs were stratified into 4 primary strata based on mental health districts and

Date: <u>03/24/06</u>

into secondary strata within each of those 4 strata, based on estimated number of outlets. This resulted in a total of 11 explicit final strata. Within these strata, PSUs were sorted by size to achieve additional stratification. PSUs were selected from each of these strata using probability proportional to size (field costs and estimated number of outlets).

Stage 2: Within the sample PSUs, second stage units (SSUs) were formed that are essentially equivalent to the postal ZIP areas. Some of the ZIP areas were combined to form SSUs with a minimum of eight outlets and names were sub-sampled in some of the larger ZIP areas (the targeted SSU size is approximately 10 outlets). The SSUs were selected from the sample PSUs with equal probability. All random numbers were generated within Excel spreadsheet using the random number function (RAND).

	a. Is any area left out in the formation of the area frame? $\ \ \ \ \ \ \ \ \ \ \ \ \ $
	If Yes , what percentage of the State's population is not covered by the area frame?
	%
4.	Federal regulation requires that vending machines be inspected as part of the Synar survey. Are vending machines included in the Synar survey?
	∑ Yes ☐ No
	If No, please indicate the reason they are not included in the Synar survey.
	☐ State law bans vending machines
	☐ State law bans vending machines from locations accessible to youth
	☐ State has SAMHSA approval to exempt vending machines from the survey
	Other (please describe):
5.	Which category below best describes the sample design? (Check only one) Census (STOP HERE: Appendix B is complete)
	Unstratified State-wide sample:
	Simple random sample (go to Question 9)
	Systematic random sample (go to Question 6)
	Single-stage cluster sample (go to Question 8)
	☐ Multi-stage cluster sample (go to Question 8)
	Stratified sample:
	Simple random sample (go to Question 7)
	Systematic random sample (go to Question 6)
	Single-stage cluster sample (go to Question 7)
	✓ Multi-stage cluster sample (go to Question 7)
	Other (please describe and go to Question 9):

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6. Describe the systematic sampling methods. (After completing Question 6, go to Question 7 if stratification is used. Otherwise go to Question 9.)

7. Provide the following information about stratification

a. Provide a full description of the strata that are created.

These PSUs were stratified into 4 primary strata based on mental health districts and into secondary strata within each of those 4 strata, based on estimated number of outlets. This resulted in a total of 11 explicit final strata. Within these strata, PSUs were sorted by size to achieve additional stratification. PSUs were selected from each of these strata using probability proportional to size (a function of field costs and estimated number of outlets).

b. Is clustering used within the stratified sample?

Yes	(go to Question 8)
□ No	(go to Question 9)

- 8. Provide the following information about clustering
 - **a.** Provide a full description of how clusters are formed. (If multi-stage clusters are used, give definitions of clusters at each stage.)
- **Stage 1:** In this stage, the State's 100 counties singly or in pairs comprised the primary sampling units (PSUs); minimum PSU size is 30 potential outlets. This combination resulted in a total of 94 PSUs. Within the strata described above, PSUs were sorted by size to achieve additional stratification. PSUs were selected from each of these strata using probability proportional to size (field costs and estimated number of outlets).
- **Stage 2:** Within the sample PSUs, second stage units (SSUs) were formed that are essentially equivalent to the postal ZIP areas. Some of the ZIP areas were combined to form SSUs with a minimum of eight outlets and names were sub-sampled in some of the larger ZIP areas (the targeted SSU size is approximately 10 outlets). The SSUs were selected from the sample PSUs with equal probability. All random numbers were generated within Excel spreadsheet using the random number function (RAND).
 - b. Specify the sampling method (simple random, systematic, or probability proportional to size sampling) for each stage of sampling and describe how the method(s) is (are) implemented.
- **Stage 1:.** PSUs were selected from each of these strata using probability proportional to size (field costs and estimated number of outlets).
- **Stage 2:** Within the sample PSUs, second stage units (SSUs) were selected from the sample PSUs with equal probability. All random numbers were generated within Excel spreadsheet using the random number function (RAND).

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9. Provide the formulae for determining the effective, target, and original outlet sample sizes.

The effective sample size:

$$n_e = \frac{p(1-p)t^2}{\Delta^2},$$

where p is the violation rate;

t = 1.645, is the normal z-statistic for one-sided 95% confidence interval;

 Δ is the desired precision level set at 3 %.

The formula for computing the effective sample size is derived from the target sample size formula given in FY2004 ASR.

The target sample size:

$$n_d = dn_e$$
,

where d is the design effect.

Original sample size:

$$n_o = \frac{n_d}{r_e r_c},$$

where r_e is the eligible rate and r_c is the completion rate.

In addition to the original sample, independent random supplemental samples were selected and fielded in randomly specified order. The overall original sample size is the sum of n_o and the number of outlets in the supplemental samples (n_s) that are fielded, i.e.,

$$n = n_o + n_s$$
.

Date: 03/24/06

APPENDIX C

STATE:	NC	
FFY:	2006	

SYNAR SURVEY INSPECTION PROTOCOL

Note: Attach a copy of the inspection form and protocol used to record the inspection result.

1.	. How does the State Synar survey protocol address the following?			
	a.	Consummated buy attempts?		
		□ Required	☐ Not Permitted	
		Permitted under specified circumstances	Not specified in protocol	
	b.	Youth inspectors to carry ID?		
		⊠ Required	Not Permitted	
		Permitted under specified circumstances	☐ Not specified in protocol	
	c.	Adult inspectors to enter the outlet?		
		Required	Not Permitted	
		Permitted under specified circumstances	☐ Not specified in protocol	
	d.	Youth inspectors to be compensated?		
		Required	Not Permitted	
		Permitted under specified circumstances	☐ Not specified in protocol	
2.	. Identify the agency(s) or entity(s) that actually conduct the random, unannounced Synar inspections of tobacco outlets. (Check all that apply)			
	 ☐ Law enforcement agency(s) ☐ State or local government agency(s) other than law enforcement ☐ Private contractor(s) ☐ Other 			
		st the agency name(s): NC DHHS contracts with to conduct the Synar inspections.	th the American Lung Association of	
3.	-	nar inspections combined with law enforcem arnings or citations to retailers found in viola on)?		
		Always Usually Sometimes Ra	rely Never	

Date: <u>03/24/06</u>

4. Describe the methods used to recruit, select, and train youth inspectors and adult supervisors.

In order to assure inter-rater reliability, the same instructor trains the youth. The instructions include specific information on the role and responsibilities of the youth, followed by some role playing exercises covering various scenarios that prepared the youth for the different types of questions or responses to expect from the merchants and their employees.

5.	Are there specific legal or procedural requirements instituted by the State to address the issue of youth inspectors' immunity when conducting inspections?		
	a. Legal	☐ Yes	No (If Yes, please describe):
	b. Procedural	☐ Yes	No (If Yes, please describe):
6.	•	-	ural requirements instituted by the State to address spectors during all aspects of the Synar inspection
	a. Legal	☐ Yes	No (If Yes, please describe):
	b. Procedural	⊠ Yes	No (If Yes, please describe):
	Synar Survey inspection	n trips.	same gender for each youth inspector for all overnight ected because of safety concerns even though they are
7.	Are there any other legal or procedural requirements the State has regarding how inspections are to be conducted (e.g., age of youth inspector, time of inspections, training that must occur)?		
	a. Legal	☐ Yes	No (If Yes, please describe):
	b. Procedural	⊠ Yes	No (If Yes, please describe):
	-	•	ars of age. Liquor stores are not included due to the fact lo not sell tobacco products.

Date: <u>03/24/06</u>

NORTH CAROLINA'S COMPLIANCE CHECK/INSPECTION PROTOCOL

A team of two to four youth between the ages of 15 and 16 years, who appear to be approximately that age, will participate in our annual compliance checks. Sixteen has been chosen since the most typical age of youths now used in tobacco covert compliance checks when done for enforcement purposes is 16 to 17 years old. Fifteen is added to give a broader range of outcome date. The age of appearance will be determined by having 15 adults guess the ages of the youth and calculate an average age of appearance. All youth must appear to be under eighteen in order to participate. An attempt will be made to have teams that are gender and ethnically appropriate to the sample area. More than one set of teams may be selected to work in a particular area of the State. In order to assure inter-rater reliability, the teams will be trained by the same instructors.

Written parental permission will be obtained prior to participation for each minor being used in the study. A photograph of each individual will be obtained prior to program initiation, along with a copy of the youth's birth certificate and a copy of their photo identification card. These will be placed on file with the Community Policy Management Section in the Division of Mental Health, Developmental Disabilities and Substance Abuse Services.

The team will be supervised by an adult over the age of 21 at all times. The youth will be instructed not to misrepresent their age. They will be dressed in the same manner in which they were dressed when they went through the age estimation procedure to assure that no one could say that they looked younger or older than their stated age.

The youth will **not** present any false identification when attempting to purchase tobacco. When asked, they will simply show their true identification. If challenged about their ages, they will state their correct age.

The youths will enter the tobacco establishment alone and attempt to purchase. The supervising adult will remain in the vehicle, or if entering, will enter at a different time so that the merchant will not think they are together. The supervisor will be careful not to let the retailer see the two of them together so that the clerk will not think that the adult is a parent or part of a team conducting tobacco stings.

The youth will carry the money needed to pay for cigarettes and will first try to purchase from a self-service display if that is available. If this is unavailable, a single pack of cigarettes will be requested. Youth attempting to purchase cigarettes from vending machines will be instructed to go directly to the machine and deposit the correct change. After the purchase attempt, the youth will exit the establishment with or without the tobacco product. If a pack of cigarettes was purchased, an identification sticker will be placed on the product and reported on the data collection form. All tobacco products will be destroyed by the State at the end of the study.

No youth at any time will stay overnight with an adult supervisor of the opposite sex. No youth will stay overnight without the signed approval of the parent(s) of the youth. Any team member may quit the study at any time and be immediately driven home. The youth will receive full pay up to the time of terminating his/her participation.

The supervisor will complete a N.C. Tobacco Retail Outlet Compliance Check Data Collection Form immediately following each attempted inspection. The data collection form was designed to include a variety of key data elements which will provide valuable information in terms of assessing compliance with the Synar Amendment and targeting vendor education and enforcement efforts.

Date: 03/24/06

NORTH CAROLINA TOBACCO RETAIL OUTLET COMPLIANCE CHECK DATA COLLECTION FORM

2.	Name of Outlet:					
۷.	Address of Outlet:					
	City:	Zi	p:			
3.	Date of Compliance Check: _	, 199	96 Time:	AM/PM		
ļ.	Status of Outlet:					
	1= No longer in business 2= Closed at time of check	3= Not at address giv 4= Judged unsafe for	ven 5= Do r minor 6= Cl	pes not sell tobacco neck was completed		
í.	Type of Outlet:					
	1= Gas/Convenience 2= Convenience without gas 3= Grocery Store 4= Drug Store/Pharmacy	7=Restaurant	9=Bowlir 10=Skatin 11=Video 12=Other	g Rinks		
ó.	Location of Tobacco Products	Location of Tobacco Products in Retail Outlet:				
	1= Behind Counter (had to asl 2= In Front of Counter (picked 3= Vending Machine, out of state of the Vending Machine, in sight	d up tobacco without a ight of employee				
	Was Vendor Willing to Sell to	Minor?	yes	no		
i.	Did you observe single cigare	ttes for sale?	yes	no		
١.	Was Warning Sign Posted (e.	g. No Sale Under 18)	yes	no		
0.	Was Minor Asked Age?		yes	no		
1.	Was Minor Asked for I.D.?		yes	no		
2	2. Approximate Age of Clerk:Race:Sex:malefemale Age 1= Under 18 years 2= 18-40 years 3= Over 40 years Race 1=Black 2=White 3=Other 3. Cost of Tobacco Product: \$Sticker Number:					
		Sticker Nur	·			
3.						

Date: <u>3/24/06</u>

APPENDIX D

STATE:	NC
FFY:	2006

List Sampling Frame Coverage Study (LIST FRAME ONLY)

1.	Calendar year of the coverage study:	2005

2. Percent coverage found: 73 %

(Provide calculation of the percent coverage)

Sample counties were classified into cells based on region and estimated number of outlets. Four were randomly selected from within the cells to represent all four regions and two levels of outlet count. The field crew went to a randomly selected 5-digit ZIP area in each of the selected counties. The D&B listing of establishments in targeted SICs were field checked for accuracy and any not listed were identified and listed as new. The counts were the basis for estimating coverage rate (both unweighted and weighted produced an estimate of 73 percent, compared to 80 and 90 percent in two previous checks). The equation is (ratio of D&B count excluding out of business **divided by** total of D&B excluding out of business plus unlisted ones identified in field):

$$\hat{R} = \sum_{i=1}^{n_1} Wi / \sum_{i=1}^{n_1+n_2} Wi$$

where n1 is the D&B count minus those found to be out of business or otherwise ineligible (e.g., residence) and n2 is the number found that were not listed by D&B.

Weights are based on cell counts for weighted and equal 1 for unweighted estimate.

3. Provide a description of the coverage study methods and results.

Four areas (ZIP areas or combinations of adjacent ZIPs are randomly selected from 8 strata based on region and outlet density such that all regions and both density levels are represented. A two person field team visits the areas to obtain a complete listing of establishment names and addresses of the establishments in the targeted SIC categories, in the ZIP areas. The boundaries of the ZIP areas are obtained from city maps and maps for outlying ZIPs printed from Street Atlas by DeLorme. These listings are then compared with the D&B establishment files to identify the extent establishments are not covered D&B, the sample list source used.

We propose to conduct another coverage study of the D&B list in late 2006 or early 2007. We have conducted four coverage studies and found mixed results, likely because the studies have been relatively small compared to the recommendation in the new CSAP guidance on conducting such surveys. Three of the studies indicated above 80 percent coverage but the most recent

Date: <u>3/24/06</u>

indicated only 73 percent. Before we go to the substantially more complex and costly recommended area sampling for the SYNAR survey, we would like the opportunity to conduct a larger coverage study according to the new recommended methods, using Census Tracts rather than ZIP code areas used before, and a larger sample.

One reason for this request is concern about the previous coverage study—many of the field-listed establishments were outside the designated ZIP areas (boundaries of these areas are relatively ill-defined and difficult to locate in the field) and many of the field-listed establishments could not be confirmed as either belonging to the SIC categories being checked or within the check area—as a result we feel we need another reading. Secondly, if we need to go to an area frame, the experience with Census Tracts would be very useful design information. We anticipate, at minimum, an additional cost of \$3,000 to conduct this expanded coverage study compared to previous years (See Appendix D).